

*Investment Overview*

Experienced investors and operators transforming entrepreneurial companies

A strong performance across all funds

BelHealth Investment Partners, based in New York, is a healthcare private equity firm focused on lower middle market companies. BelHealth has a unique combination of investing, executive management and entrepreneurial experience.

BelHealth acquires majority positions in entrepreneur-owned companies that it believes would benefit from its extensive operating and private equity investment expertise. The firm typically invests \$20-50 million per platform company across three healthcare segments: Services, Products and Distribution.

Collectively, the BelHealth Team, consisting of its investment professionals, Operating Partners and Advisory Board, has completed over 200 healthcare transactions, eclipsing several billion dollars in aggregate value.

*Investment Focus*

Healthcare focused, targeting the lower middle market

The criteria that mark a successful BelHealth investment

**Investment Criteria**

- \$20-50 million equity per investment
- Enterprise Value: \$20-100 million
- EBITDA: \$2-10 million
- Revenues: \$10-100 million

**Investment Principals**

- Recurring revenue model
- Diverse customer base
- Low regulatory oversight
- Modest technology risk

**Healthcare Sectors**

**Services**

- Payer Services
- Pharmacy Services
- Revenue Cycle Management
- Staffing

**Products**

- Generic Pharmaceuticals
- Durable Medical Equipment
- Low-Tech Medical Devices
- Dermatological Companies

**Distribution**

- Low-Tech Medical Devices
- Medical Supplies
- Prescription Repackaging
- Specialty Pharmacies

*Our Investment Professionals*

A skilled healthcare team working in partnership with owners and management

Paul Barrett, *Managing Director*, 347 308 7013 [pbarrett@belhealth.com](mailto:pbarrett@belhealth.com)

Harold Blue, *Managing Partner*, 347 308 7012 [hblue@belhealth.com](mailto:hblue@belhealth.com)

Dennis Drislane, *Managing Partner*, 949 200 6753 [ddrislane@belhealth.com](mailto:ddrislane@belhealth.com)

Jonathan Laifer, *Vice President*, 347 308 7019 [jlaifer@belhealth.com](mailto:jlaifer@belhealth.com)

Scott Lee, *Sr. Managing Director*, 347 308 6163 [slee@belhealth.com](mailto:slee@belhealth.com)

Inder Tallur, *Sr. Managing Director*, 347 308 7018 [itallur@belhealth.com](mailto:itallur@belhealth.com)

