

Investment Overview

Experienced investors and operators transforming entrepreneurial companies

A strong performance across all funds

BelHealth Investment Partners is a healthcare private equity firm focused on lower middle market companies with a unique combination of investing, executive management and entrepreneurial experience. BelHealth acquires majority positions in entrepreneur-owned companies that it believes would benefit from its extensive operating and private equity investment expertise. BelHealth partners with executives and provides growth and expansion expertise both organically and through add-on acquisitions, capital to fund its investment strategy, and domain knowledge in targeted healthcare sectors. The firm typically invests \$20-50 million per platform company across three healthcare segments: Services, Products and Distribution. Collectively, the BelHealth Team, consisting of its investment professionals, Operating Partners and Advisory Board, has completed over 200 healthcare transactions, eclipsing several billion dollars in aggregate value.

Investment Focus

Healthcare focused, targeting the lower middle market

The criteria that mark a successful BelHealth investment

Investment Criteria

- \$20-50 million equity per investment
- Enterprise Value: \$20-100 million
- EBITDA: \$2-10 million
- Revenues: \$10-100 million

Investment Principals

- Recurring revenue model
- Diverse customer base
- Low regulatory oversight
- Modest technology risk

Healthcare Sectors

Services

- Payer Services
- Pharmacy Services
- Revenue Cycle Management
- Staffing
- TPA's, Insurance Services
- Specialty Physician Providers

Products

- Generic Pharmaceuticals
- Durable Medical Equipment
- Low-Tech Medical Devices
- OTC products

Distribution

- Low-Tech Medical Devices
- Medical Supplies
- Prescription Repackaging

Our Investment Professionals

A skilled healthcare team working in partnership with owners and management

Harold Blue, *Managing Partner*, (954) 636-3683, hblue@belhealth.com

Dennis Drislane, *Managing Partner*, (954) 636-3687, ddrislane@belhealth.com

Scott Lee, *Sr. Managing Partner*, (954) 636-3686, slee@belhealth.com

Inder Tallur, *Sr. Managing Partner*, (954) 636-3585, itallur@belhealth.com

Joseph Wynne, *Chief Financial Officer*, (954) 636-3681, jwynne@belhealth.com

