

Investment Overview

Experienced investors and operators transforming entrepreneurial companies

BelHealth Investment Partners is a healthcare private equity firm focused on lower middle market companies with a combination of investing, executive management and entrepreneurial experience. BelHealth acquires majority positions in entrepreneur-owned companies that it believes would benefit from its operating and private equity investment expertise. BelHealth partners with executives and provides growth and expansion expertise both organically and through add-on acquisitions, capital to fund its investment strategy, and domain knowledge in targeted healthcare sectors. The firm typically invests \$20-50 million per platform company across three healthcare segments: Services, Products and Distribution.

Investment Focus

Healthcare focused, targeting the lower middle market

Investment Criteria

- \$20-50 million equity per investment
- Enterprise Value: \$20-100 million
- EBITDA: \$2-10 million
- Revenues: \$10-100 million

Investment Principals

- Recurring revenue model
- Diverse customer base
- Low regulatory oversight
- Modest technology risk

Healthcare Sectors

Services

- Payer Services
- Pharmacy Services
- Revenue Cycle Management
- Staffing
- TPA's, Insurance Services
- Specialty Physician Providers

Products

- Generic Pharmaceuticals
- Durable Medical Equipment
- Low-Tech Medical Devices
- OTC products

Distribution

- Low-Tech Medical Devices
- Medical Supplies
- Prescription Repackaging

Our Investment Professionals

A skilled healthcare team working in partnership with owners and management

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